Guild of Agricultural Journalists

Breakfast Briefing

23 April 2015



Guild of Agri-Journalists Breakfast

Economic Context

23rd April 2015

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2014 NI economic performance



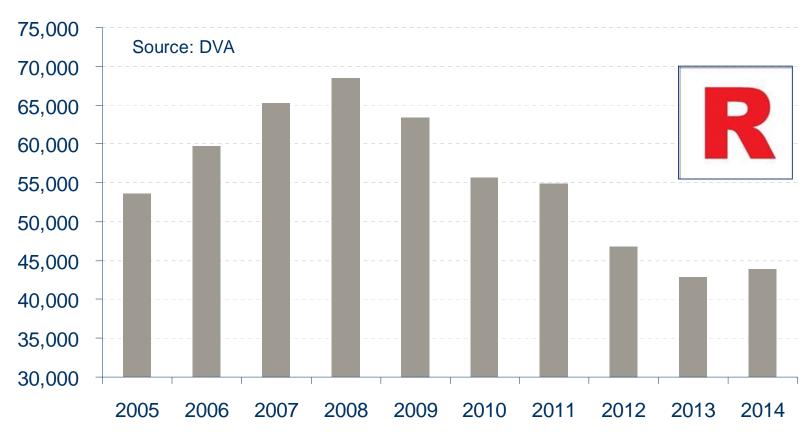
- Unemployment fell to a 6-year low of 5.7% (Q4)
- Employee jobs +1.9% y/y (Full-time +1.7%)
- Residential property transactions +22% y/y
- FTB mortgage activity at an 8-year high
- Housing starts rebound from 36-year low
- New car sales +9% y/y
- Estimated economic growth (GVA) 2.0% (in real terms)

Driving test downturn appears to have turned a corner

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N.Ireland Private Car Driving Tests Conducted





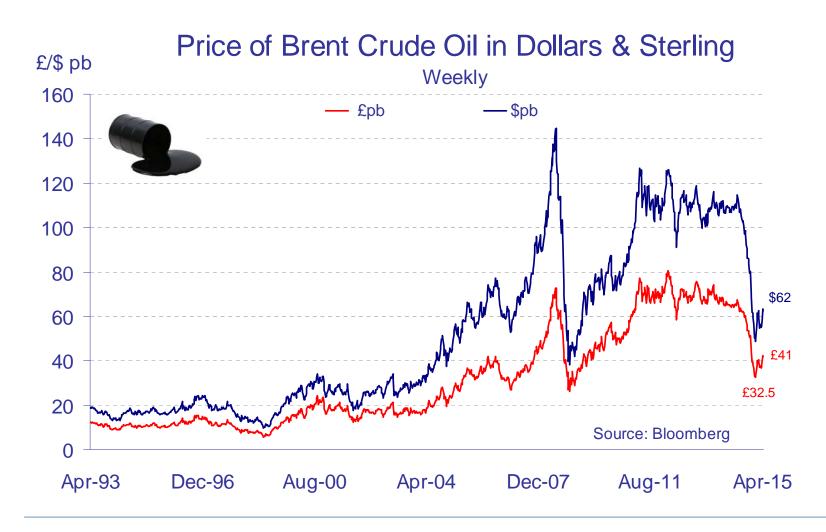
2014 Performance

- Total income from farming (TIFF) -17.4% y/y (real terms)
- Gross output of NI agriculture -3.1% y/y
- Gross value added (GVA) -4.2% y/y
- Farm Business Income (FBI) -27% y/y in 2014/15
- Total agricultural labour force +0.1% y/y (flat at 47,900)

Brent Crude oil price down 43% (\$) year-on-year

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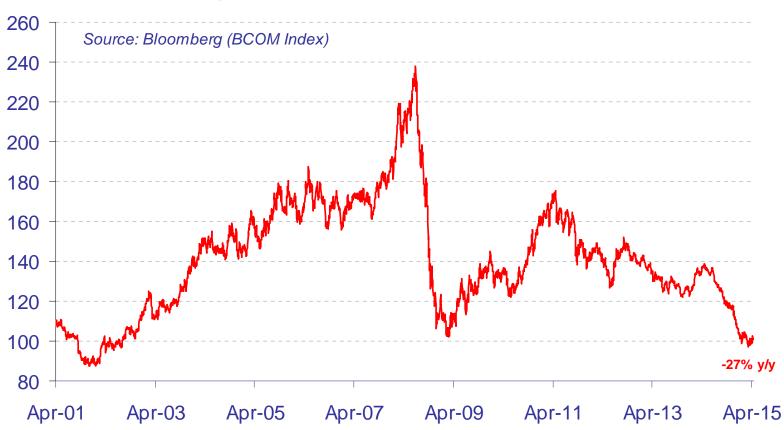


Commodities slump not just an oil story...

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Bloomberg Commodities Index Hits a 13-year low





Sheikh v Shale v Putin

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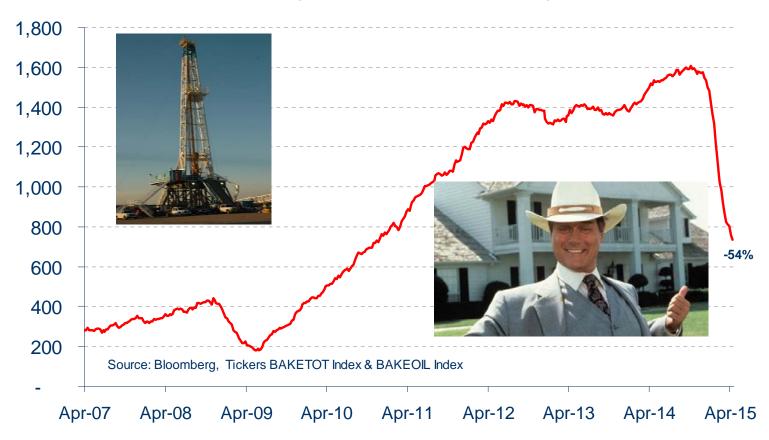
Source: The Economist 6th December

US Frackers responding by cutting back supply.....

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Baker Hughes US Oil Rotary Rig Count

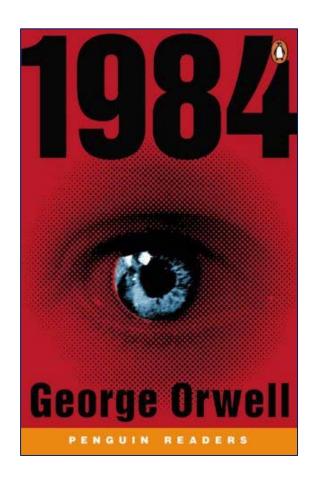




Milk quotas were introduced in 1984 now abolished. Increased supply from milk sheikhs?

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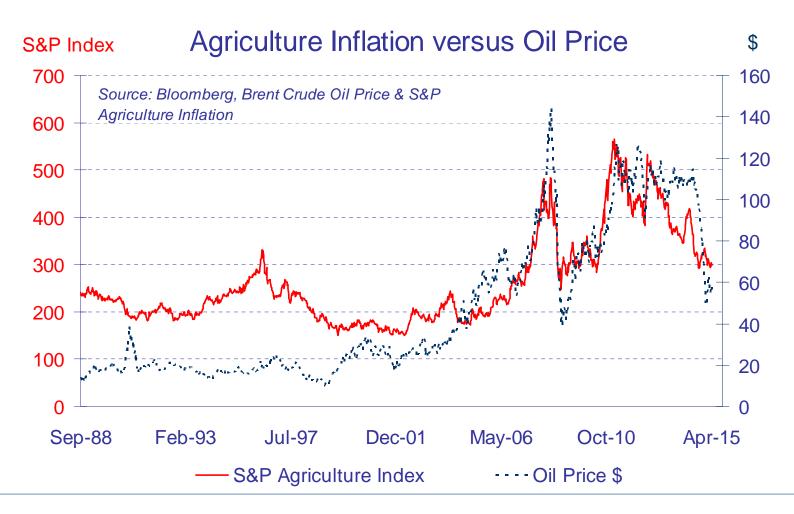




Agricultural inflation tracks the oil price

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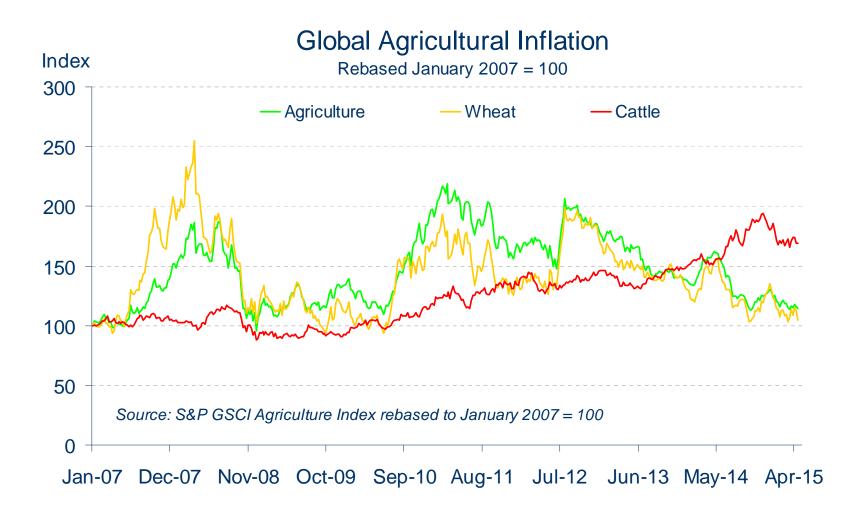
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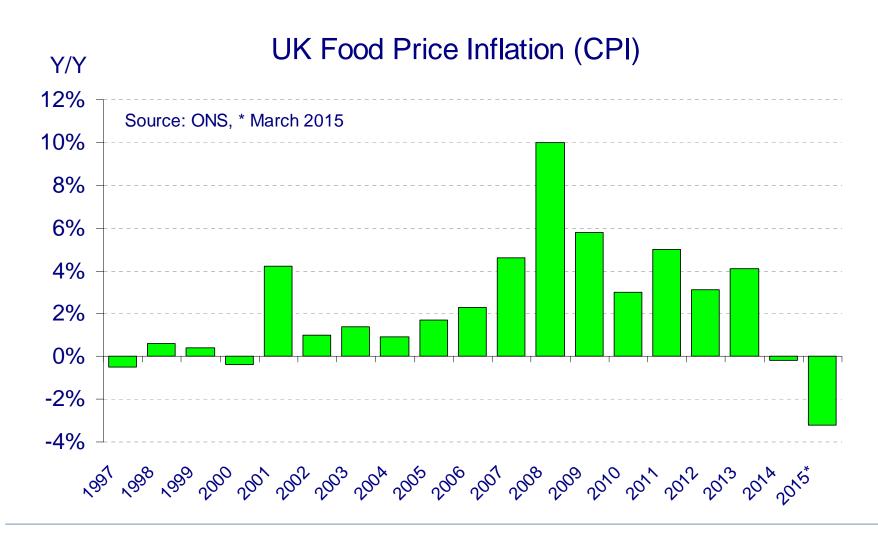
Wheat price is back where it was 8 years ago





Food prices falling at a record rate



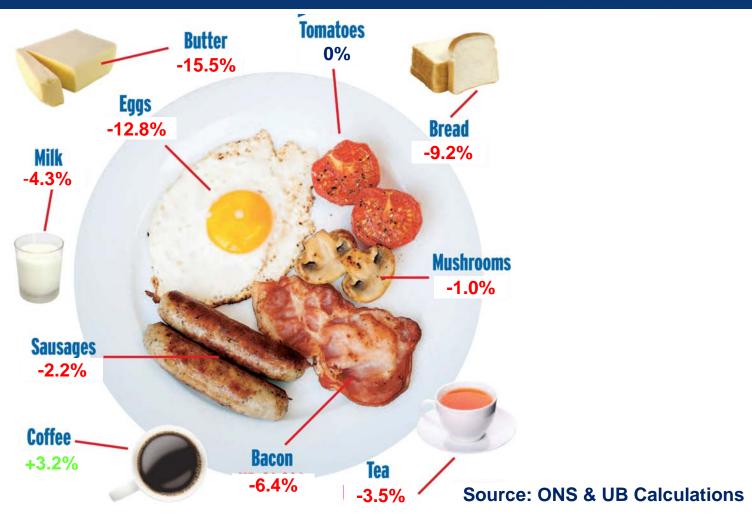




ULSTER FRY DEFLATION -3.1% y/y

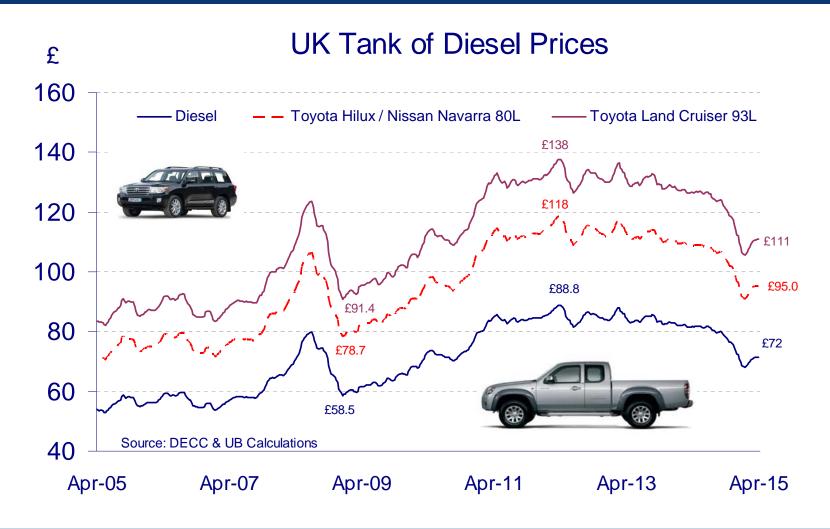
Ulster Fry Inflation hits a 3-year low





Diesel £10-16 cheaper per fill this year



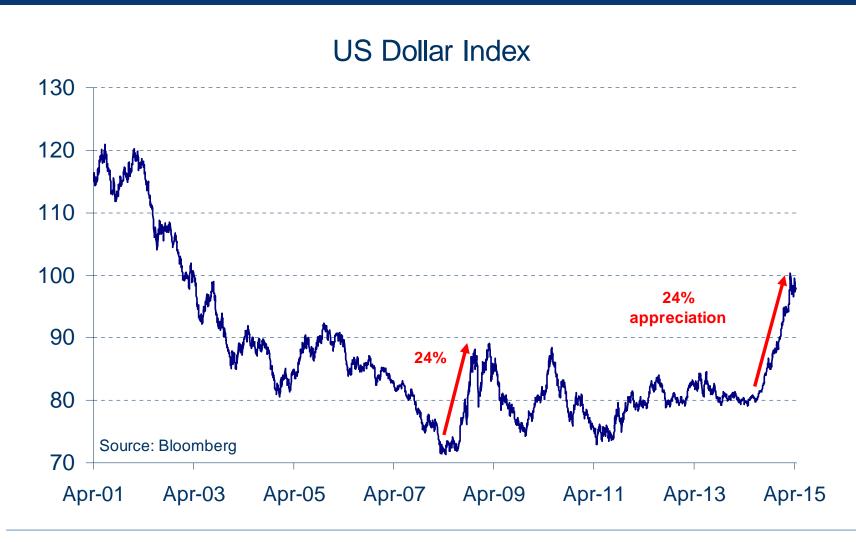




Key currency issue is one of ongoing dollar strength

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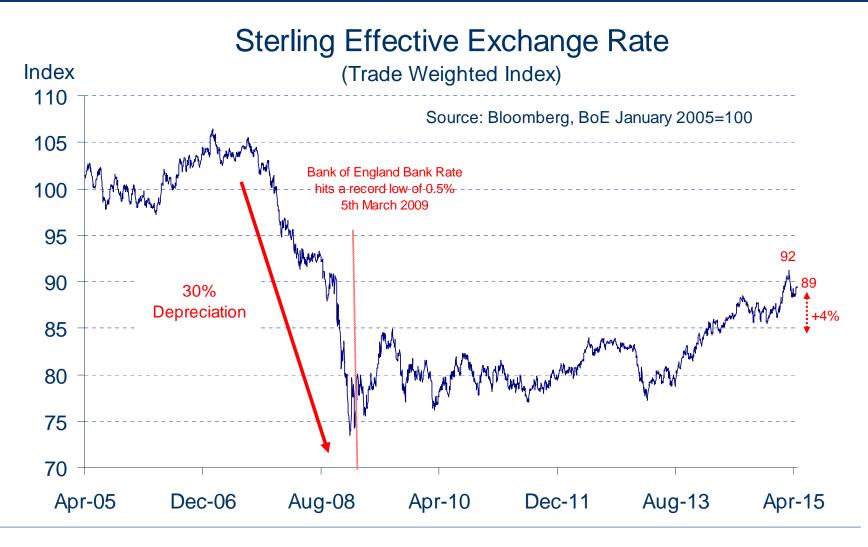
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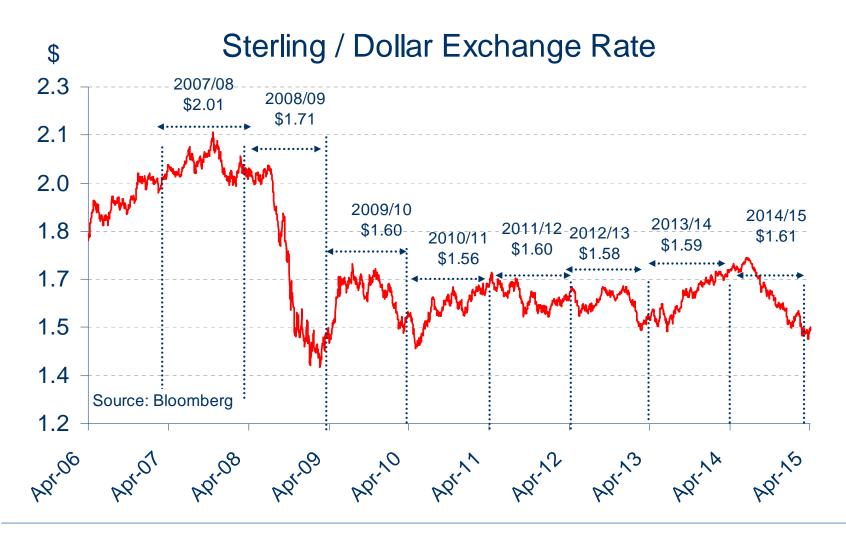
Sterling's effective exchange rate peaked last summer





UK exports to the US becoming more price competitive

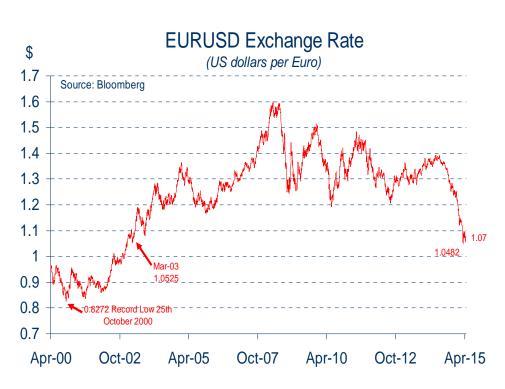






But Eurozone & the Rol even more price competitive!



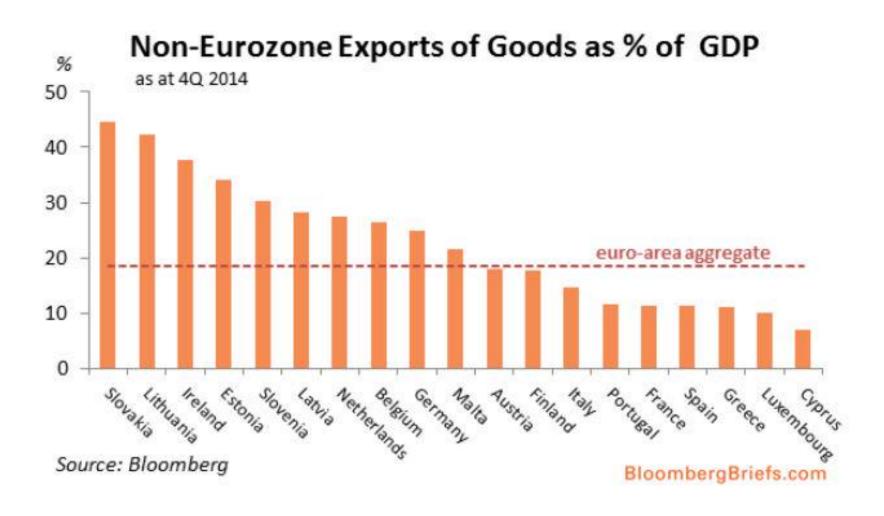






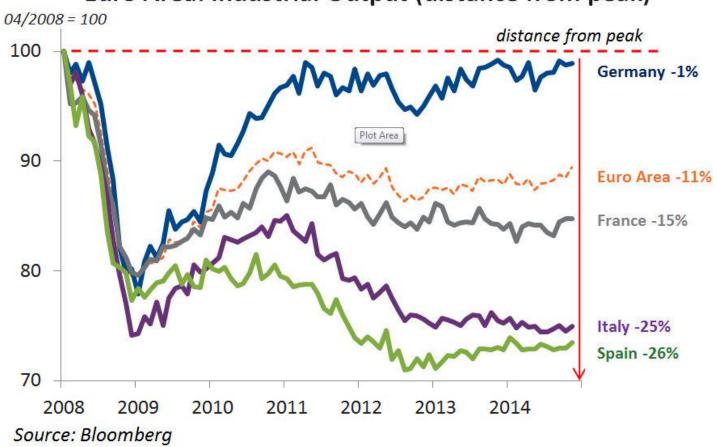
Beneficiaries from a weak €uro







Euro Area: Industrial Output (distance from peak)

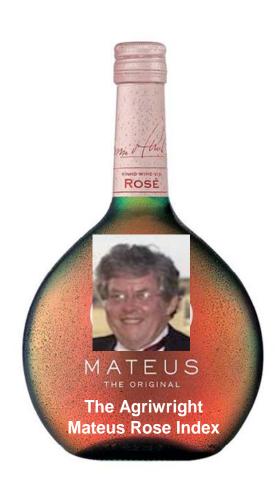


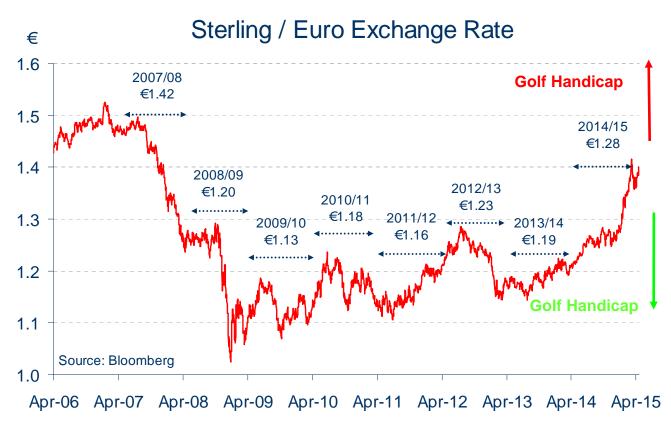


Sterling recently hit a 7-year high versus the euro

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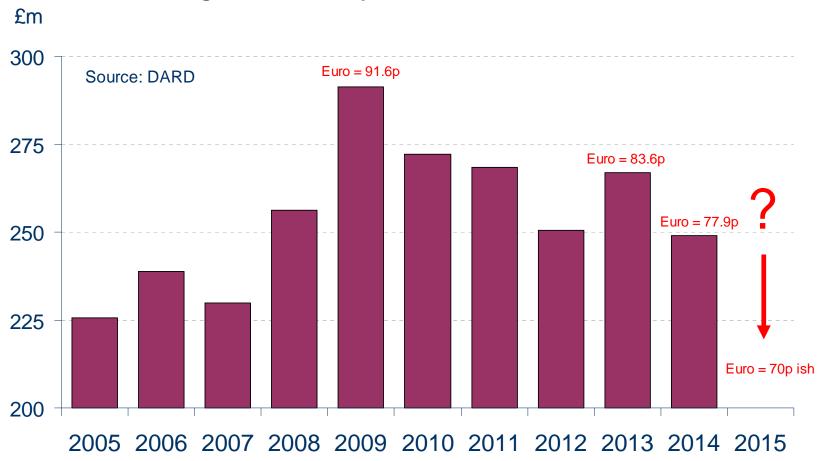


SFP in 2015 likely to be lowest amount in > than a decade

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Single Farm Payments to NI Farmers



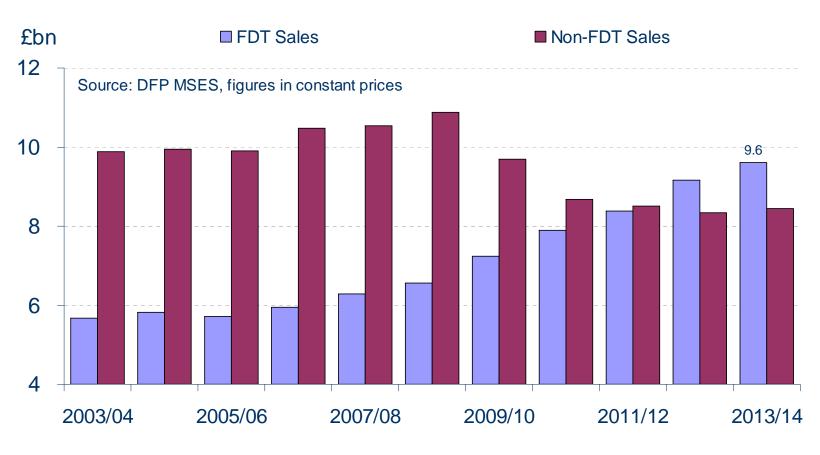


Food, Drink & Tobacco sector has outperformed other sectors

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Northern Ireland's Manufacturing Sales



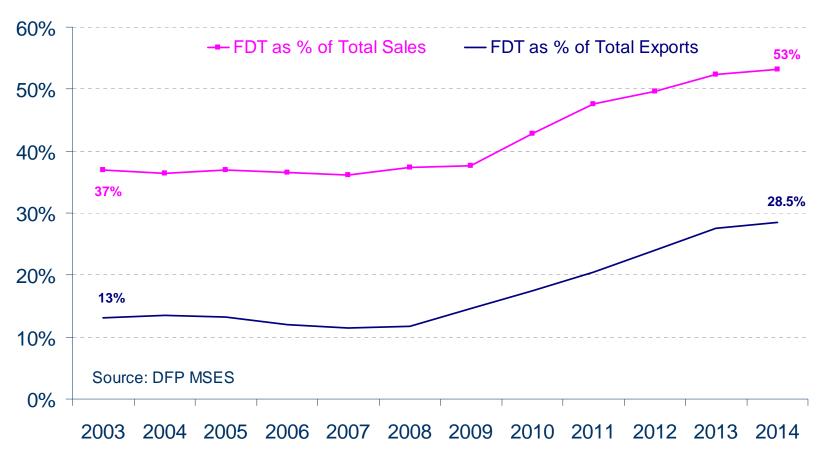


Exchange rate + Decline in Non-FDT sales = > FDT share

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FDT's Share of NI Manufacturing Sales Within Markets



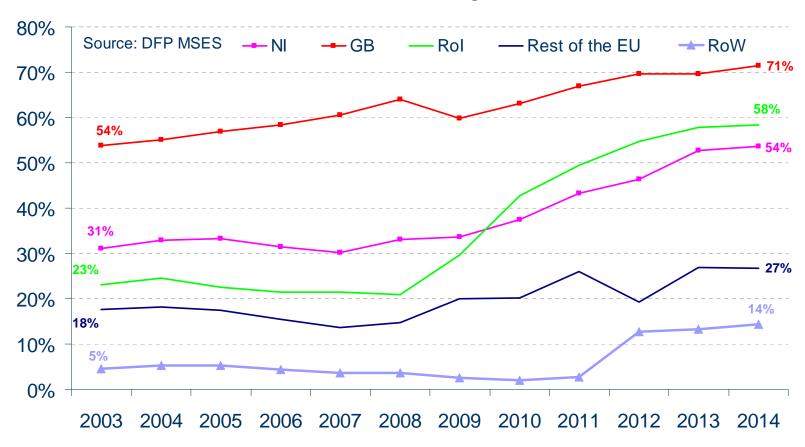


FDT has increased its share of NI sales across all markets

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FDT's Share of NI Manufacturing Sales Within Markets

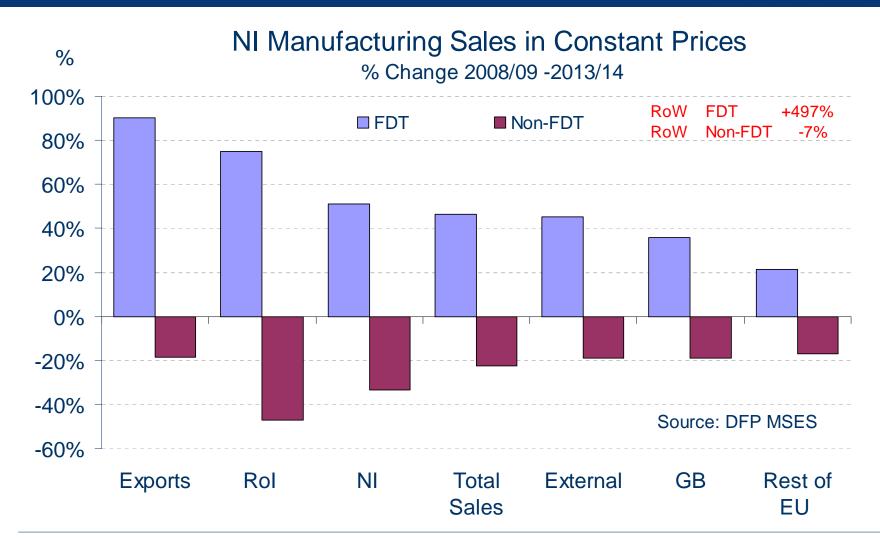




FDT has bucked the wider trend across all markets

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Political risks in NI, UK, EZ & beyond





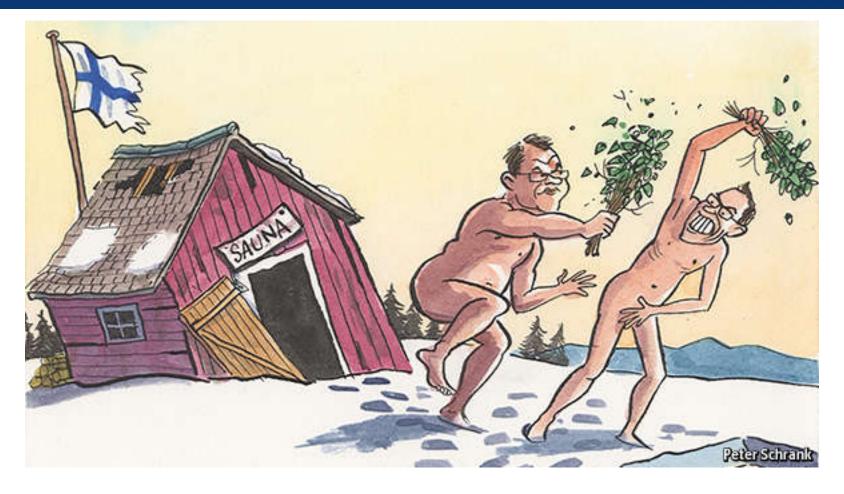




Is this the Finn end of the wedge of the next phase of the EZ crisis?

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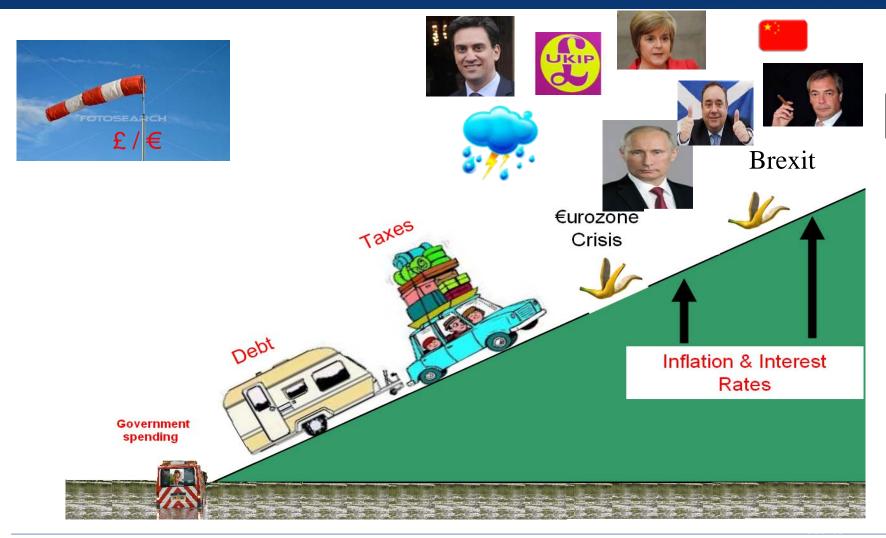


Source: *The Economist* 18th April 2015

Plenty of scope for political surprises in 2015

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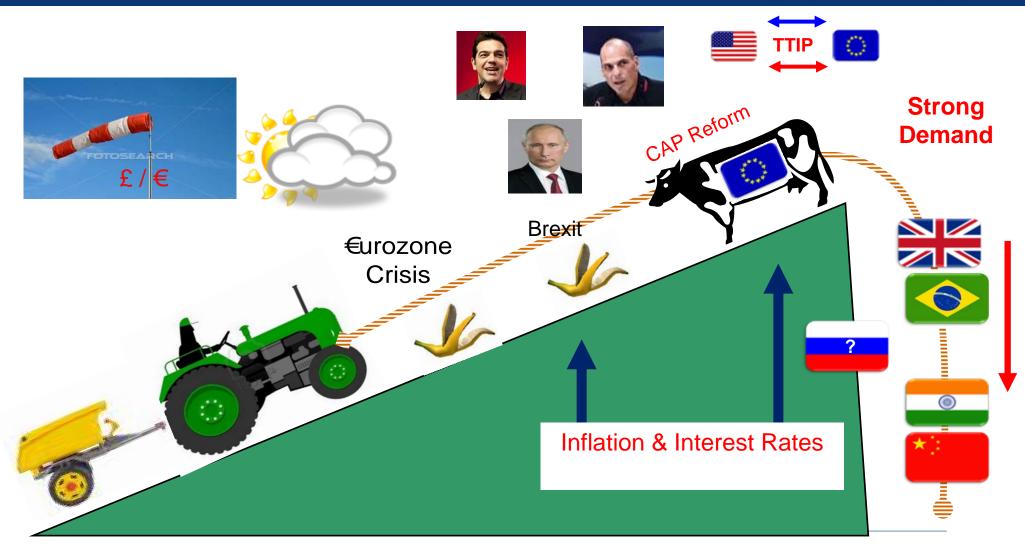




Outlook positive notwithstanding risks & challenges

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