

Ulster Bank Construction PMI® Report (Rol)

COVID-19 lockdown leads to unprecedented fall in construction activity

Key Findings

Sharpest decline in activity in survey's history

Unprecedented fall in new orders

Steep reduction in staffing levels

Ireland Construction Total Activity Index





The impact of the coronavirus disease 2019 (COVID-19) pandemic on the Irish construction sector intensified in April as a lockdown in Ireland led to company closures and a collapse in demand. Both output and new orders decreased at severe rates which were unprecedented in almost 20 years of data collection. Employment also fell rapidly, despite some firms maintaining staffing levels. Constructors remained pessimistic regarding the 12-month outlook for activity.

The Ulster Bank Construction Purchasing Managers' Index (PMI) – a seasonally adjusted index designed to track changes in total construction activity – collapsed to just 4.5 in April, well down on the reading of 28.9 in March and by far the lowest since the survey began in June 2000. Prior to April, the worst monthly decline in the sector had been recorded in January 2009 during the global financial crisis.

Respondents indicated that the COVID-19 pandemic and lockdown introduced to try and prevent its spread had been behind the fall, with the shutdown of companies widely mentioned. Around 93% of panellists reported that activity had fallen during the month.

Substantial declines in activity were recorded across the housing, commercial and civil engineering categories.

Similar to the trend in construction activity, a severe reduction in new orders was recorded during April amid widespread reports of companies being closed. The fall in new work was by far the sharpest seen in the survey to-date.

Although employment at construction firms

Total Activity Index

also decreased at a record pace in April in response to a lack of work, the rate of decline in staffing levels was softer than those seen for activity and new orders. A number of firms reported having kept workforce numbers stable, with around 44% of respondents signalling no change.

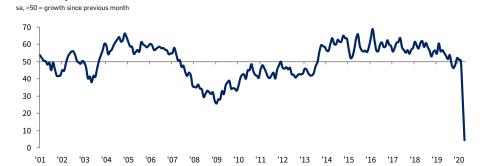
The usage of sub-contractors also fell substantially. In order to try to secure work, sub-contractors reduced their rates at the fastest pace since July 2013.

Construction firms strongly reduced their demand for inputs at the start of the second quarter, with purchasing activity decreasing for the second month running and at by far the sharpest pace since the survey began almost 20 years ago.

Meanwhile, lockdowns in Ireland and elsewhere across Europe to prevent the spread of COVID-19 meant that those companies that did order inputs found it increasingly difficult to acquire them. Suppliers' delivery times lengthened to the greatest extent in the survey's history.

Input prices decreased for the first time since August 2013 during April, and at the fastest pace in just over a decade as demand for inputs declined.

For the second month running, construction firms were pessimistic regarding the 12-month outlook for activity. Sentiment was marginally higher than in March, but more than half of all respondents predicted a reduction in activity over the coming year. Pessimism generally reflected expectations that the impact on the economy of COVID-19 would be prolonged.







Housing Activity Index



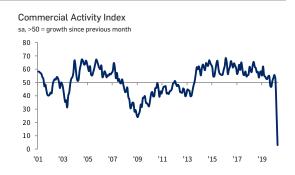
The COVID-19 pandemic had a severe impact on housing activity at Irish construction companies in April. Work on residential projects decreased at a new record pace, comfortably surpassing the previous steepest fall which was registered in December 2008.



Commercial Activity Index



Commercial activity decreased for the second month running in April, with the rate of contraction accelerating sharply to a new record. Around 95% of respondents signalled a fall in activity on commercial projects during the month.



Civil Engineering Activity Index



As was the case with the housing and commercial components, civil engineering posted a substantial and accelerated decline in activity during April. The rate of contraction far outweighed the previous record seen in May 2003.



New Orders Index



Irish construction companies signalled a considerable decline in new orders during April, with the rate of contraction accelerating to the fastest since the survey began in June 2000. Company shutdowns amid the COVID-19 lockdown were widely reported. Around 84% of panellists reported a decrease in new orders.





¾Ulster Bank

Employment Index



Restrictions on activity amid the COVID-19 pandemic led a number of construction firms to reduce staffing levels during April. In fact, the rate of job cuts was the sharpest in the survey's history. That said, the fall witnessed in employment was less marked than those seen for activity and new orders as some constructors reported having kept workforce numbers unchanged.



Quantity of Purchases Index



Purchasing activity sank at the steepest rate in almost 20 years of data collection during April. Anecdotal evidence indicated that companies had a reduced requirement for inputs during the lockdown. The fall marked the second reduction in as many months.



Suppliers' Delivery Times Index



The impact of COVID-19, and measures to prevent its spread, on supply chains was highlighted by a substantial lengthening of delivery times in April. Some panellists reported that suppliers in other European countries were closed as a result of lockdown measures there. Lead times lengthened to the greatest extent since the survey began, the second month running in which a new record has been posted.



Input Prices Index



Input prices decreased in the Irish construction sector at the start of the second quarter, thereby ending a 79-month sequence of inflation. Moreover, the fall in input costs was the sharpest in just over a decade. Anecdotal evidence suggested that a lack of demand for inputs amid site closures led suppliers to reduce their charges.



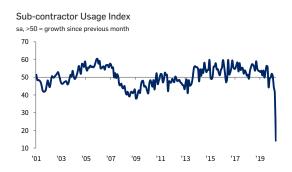


器Ulster Bank

Sub-contractor Usage Index



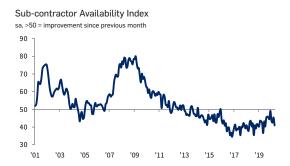
Irish construction firms reduced their usage of subcontractors during April, and at by far the sharpest pace since the survey began. Around 72% of respondents lowered sub-contractor usage over the month, with the remainder reporting no change.



Sub-contractor Availability Index



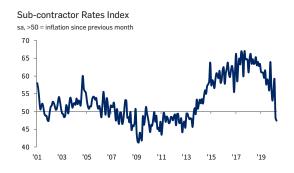
The availability of sub-contractors decreased again during April, and at a sharp pace that was the greatest since July 2019. Availability has now fallen in each of the past 52 months.



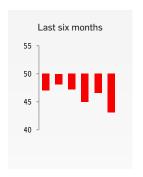
Sub-contractor Rates Index



Sub-contractor rates decreased for the second month running in April. The pace of reduction was solid and accelerated from the previous month to the fastest since July 2013. Prior to March, sub-contractor rates had fallen in 76 successive months.



Sub-contractor Quality Index



Sub-contractor quality was deemed to have deteriorated for the twenty-third successive month in April. Moreover, quality worsened markedly, and to the greatest extent for a year-and-a-half.



器Ulster Bank

Future Activity Index



As was the case in March, constructors were pessimistic regarding the 12-month outlook for activity, although sentiment was marginally higher than in the previous survey period. Those panellists that reported negative expectations for the coming year signalled that they forecast COVID-19 disruption and the impact on the economy to be prolonged.



Index Summary

sa, 50 = no change over previous month. *50 = no change over next 12 months.

	Total Activity	Housing Activity	Com- mercial Activity	Civil En- gineering Activity	New Orders	Employ- ment	Quantity of Purchases	Suppliers' Delivery Times	Input Prices	Sub- contractor Usage	Sub- contractor Availability	Sub- contractor Rates	Sub- contractor Quality	Future Activity*
11 '19	48.2	47.7	51.2	36.4	48.3	51.9	48.6	46.5	61.9	49.8	44.6	57.0	47.0	57.3
12 '19	52.0	51.8	53.6	43.1	52.4	53.2	53.0	46.0	58.5	52.0	49.3	53.1	48.2	63.1
01 '20	50.9	48.0	55.7	44.4	54.9	53.6	52.8	46.4	57.7	50.8	43.6	55.7	47.2	69.4
02 '20	50.6	49.7	52.1	42.7	53.6	51.3	51.8	44.5	61.9	44.4	42.6	59.0	45.0	64.7
03 '20	28.9	32.4	28.2	25.2	33.9	39.4	33.7	39.3	56.2	41.0	45.5	48.3	46.5	36.0
04 '20	4.5	4.9	3.1	5.2	10.1	22.6	7.0	23.1	45.6	14.1	41.0	47.5	43.1	37.1

Reported Items and Sub-contractors

The following lists show items reported as being up in price, down in price or in short supply, and sub-contractors in short supply during the latest survey period. Items may be listed as having both risen and fallen in price. This may reflect alternative supply sources (e.g. domestic versus imported), or differences in unit prices due to differing volumes ordered.

Items Up in Price

Dust Masks Hand Sanitiser Merchant Bar Steel Plate

Items Down in Price

Fuel Steel

Sub-contractors in Short Supply

Electricians Welders

Products in Short Supply

Machinery Stock





Detailed Index Summary

	% Higher	% Same	% Lower	Index	Index (SA)
	70 Trigitor	70 Guille	70 LOWE!	IIIdox	mack (on
Total Activity					
11 '19	19.4	59.9	20.8	49.3	48.2
12 '19	28.3	57.7	14.0	57.1	52.0
01 '20	16.9	60.7	22.4	47.2	50.9
02 '20	18.6	57.6	23.8	47.4	50.6
03 '20	7.4	41.3	51.3	28.0	28.9
04 '20	1.6	5.7	92.7	4.5	4.5
Housing Acti	vity				
11 '19	18.2	62.3	19.5	49.4	47.7
12 '19	27.5	57.0	15.5	56.0	51.8
01 '20	12.3	60.0	27.7	42.3	48.0
02 '20	19.2	55.9	24.9	47.2	49.7
03 '20	10.0	41.8	48.3	30.9	32.4
04 '20	3.2	3.8	93.0	5.1	4.9
Commercial	Activity				
11 '19	21.8	60.6	17.5	52.1	51.2
12 '19	26.4	62.1	11.6	57.4	53.6
01 '20	22.1	62.6	15.3	53.4	55.7
02 '20	22.0	53.4	24.6	48.7	52.1
03 '20	5.6	41.8	52.6	26.5	28.2
04 '20	1.0	4.2	94.8	3.1	3.1
Civil Enginee	ering Activity				
11 '19	6.2	51.4	42.4	31.9	36.4
12 '19	24.4	59.8	15.9	54.3	43.1
01 '20	5.2	67.6	27.2	39.0	44.4
02 '20	9.3	59.8	30.9	39.2	42.7
03 '20	4.9	38.3	56.8	24.0	25.2
04 '20	0.0	9.2	90.8	4.6	5.2
New Orders					
11 '19	21.2	53.5	25.4	47.9	48.3
12 '19	28.0	53.9	18.1	55.0	52.4
01 '20	30.6	45.5	23.9	53.4	54.9
02 '20	25.7	49.8	24.5	50.6	53.6
03 '20	14.0	38.3	47.8	33.1	33.9
04 '20	4.1	12.4	83.5	10.3	10.1
UT 20	7.1	147	30.0	10.0	10.1
Employment					
11 '19	13.1	78.9	8.0	52.5	51.9
12 '19	12.3	80.6	7.1	52.6	53.2
01 '20	12.8	77.8	9.4	51.7	53.6
02 '20	10.2	79.0	10.8	49.7	51.3
03 '20	3.6	79.5	25.9	38.9	39.4
04 '20	0.0	44.2	55.8	22.1	22.6
UT 2U	0.0	77.4	55.0	44.1	22.0
Quantity of P	urchases				
11 '19	15.1	67.0	18.0	48.6	48.6
12 '19		63.6			
	25.0		11.5	56.7	53.0
01 '20	18.7	56.7	24.6	47.0	52.8
02 '20	18.7	59.6	21.7	48.5	51.8
03 '20	8.5	48.9	42.7	32.9	33.7
04 '20	4.5	5.4	90.1	7.2	7.0

	% Higher	% Same	% Lower	Index	Index (SA
Suppliers' De	elivery Times				
11 '19	5.9	81.7	12.4	46.8	46.5
12 '19	2.8	84.1	13.2	44.8	46.0
01 '20	2.7	90.4	6.9	47.9	46.4
02 '20	2.7	86.3	11.0	45.9	44.5
03 '20	3.4	70.7	25.9	38.7	39.3
04 '20	2.6	40.1	57.3	22.6	23.1
nput Prices					
11 '19	20.2	78.0	1.8	59.2	61.9
12 '19	16.6	82.6	0.9	57.9	58.5
01 '20	24.3	72.9	2.8	60.8	57.7
02 '20	32.7	65.4	1.8	65.5	61.9
03 '20	17.3	79.1	3.6	56.8	56.2
03 20		75.2	16.0	46.4	45.6
04 20	8.8	75.2	16.0	40.4	45.0
Subcontract	_				
11 '19	11.4	76.1	12.5	49.5	49.8
12 '19	17.5	73.8	8.7	54.4	52.0
01 '20	13.2	77.7	9.1	52.1	50.8
02 '20	4.1	78.9	17.0	43.5	44.4
03 '20	6.3	70.9	22.8	41.7	41.0
04 '20	0.0	28.1	71.9	14.1	14.1
Subcontract	or Availability				
11 '19	2.7	81.4	15.9	43.4	44.6
12 '19	5.1	84.8	10.1	47.5	49.3
01 '20	2.8	83.4	13.8	44.5	43.6
02 '20	1.3	84.7	14.0	43.7	42.6
03 '20	9.8	80.5	9.7	50.0	45.5
04 '20	16.2	50.8	32.9	41.6	41.0
Subcontracto	or Patos				
11 '19	16.0	80.0	3.9	56.1	57.0
12 '19	7.7	91.0	1.3	53.2	53.1
01 '20	12.6	87.4	0.0	56.3	55.7
02 '20	22.9	71.8	5.3	58.8	59.0
03 '20	4.8	88.8	6.4	49.2	48.3
04 '20	6.0	81.4	12.6	46.7	47.5
Subcontract	-	00.0	7.0	40.7	17.6
11 '19	1.4	90.8	7.9	46.7	47.0
12 '19	3.8	91.0	5.1	49.3	48.2
01 '20	1.5	93.1	5.4	48.0	47.2
02 '20	1.3	89.4	9.3	46.0	45.0
03 '20	1.6	93.5	4.9	48.3	46.5
04 '20	1.8	83.5	14.7	43.5	43.1
Future Activi	ty*				
11 '19	29.1	56.4	14.5	57.3	n/a
12 '19	37.2	51.9	10.9	63.1	n/a
01 '20	43.3	52.2	4.5	69.4	n/a
02 '20	38.3	52.7	9.0	64.7	n/a
03 '20	16.6	38.7	44.7	36.0	n/a
04 (20	20.6	45.0	EE A	27.1	-/-

04 '20

29.6

55.4

37.1





Contact

Ulster Bank

Simon Barry Chief Economist, Republic of Ireland T: 00 353 1 643 1553 M: 00 353 86 3410142 simon.barry@ulsterbankcm.com

IHS Markit

Andrew Harker **Economics Director** T: +44 1491 461 016 andrew.harker@ihsmarkit.com Katherine Smith **Public Relations** T: +1 (781) 301-9311 katherine.smith@ihsmarkit.com

Methodology

The Ulster Bank Construction PMI® Report (RoI) is compiled by IHS Markit from responses to questionnaires sent to purchasing managers in a panel of around 150 construction companies in the Republic of Ireland. The panel is stratified by company workforce size, based on contributions to GDP.

Survey responses are collected in the second half of each month and indicate the direction of change compared to the previous month. A diffusion index is calculated for each survey variable. The index is the sum of the percentage of 'higher' responses and half the percentage of 'unchanged' responses. The indices vary between 0 and 100, with a reading above 50 indicating an overall increase compared to the previous month, and below 50 an overall decrease. The indices are then seasonally adjusted

The headline figure is the Total Activity Index. This is a diffusion index that tracks changes in the total volume of construction activity compared with one month previously. The Total Activity Index is comparable to the Manufacturing Output Index and Services Business Activity Index. It may be referred to as the 'Construction PMI' but is not comparable with the headline manufacturing PMI figure.

Underlying survey data are not revised after publication, but seasonal adjustment factors may be revised from time to time as appropriate which will affect the seasonally adjusted data series.

April data were collected 07-30 April 2020.

For further information on the PMI survey methodology, please contact economics@ ihsmarkit.com.

About PMI

Purchasing Managers' Index® (PMI®) surveys are now available for over 40 countries and also for key regions including the eurozone. They are the most closely watched business surveys in the world, favoured by central banks, financial markets and business decision makers for their ability to provide up-to-date, accurate and often unique monthly indicators of economic trends.

ihsmarkit.com/products/pmi.

Disclaimer

IHS Markit (NYSE: INFO) is a world leader in critical information, analytics and solutions for the major industries and markets that drive economies worldwide. The company delivers next-generation information, analytics and solutions to customers in business, finance and government, improving their operational efficiency and providing deep insights that lead to well-informed, confident decisions. IHS Markit has more than 50,000 business and government customers, including 80 percent of the Fortune Global 500 and the world's leading financial institutions

IHS Markit is a registered trademark of IHS Markit Ltd. and/or its affiliates. All other company and product names may be trademarks of their respective owners © 2020 IHS Markit Ltd. All rights reserved.

The Ulster Bank Construction PMI® Report (RoI) is issued exclusively for the general information of clients, contacts and staff of Ulster Bank. The contents are not a substitute for specific advice and should not be relied upon as such. Accordingly, whilst every care has been taken in the preparation of this publication, no representation or warranty is made or given in respect of its contents and no responsibility is accepted for the consequences of any reliance placed on it by any person.

The intellectual property rights to the data provided herein are owned by or licensed to IHS Markit. Any unauthorised use, including but not limited to copying, distributing, transmitting or otherwise of any data appearing is not permitted without IHS Markit's prior consent. IHS Markit shall not have any liability, duty or obligation for or relating to the content or information ("data") contained herein, any errors, inaccuracies, omissions or delays in the data, or for any actions taken in reliance thereon. In no event shall IHS Markit be liable for any special, incidental, or consequential damages, arising out of the use of the data. Purchasing Managers' Index® and PMI® are either registered trade marks of Markit Economics Limited or licensed to Markit Economics Limited. IHS Markit is a registered trademark of IHS Markit Ltd. and/or its affiliates.

About Ulster Bank

About IHS Markit

Ulster Bank is a member of The Royal Bank of Scotland Group. Ulster Bank acts as a full service institution to its customer base, providing an extensive range of retail banking, business banking, investment banking and capital markets services to corporate, personal and institutional clients.

Our focus is firmly centred on our customers. Every business customer benefits from access to a dedicated, professional and highly trained relationship manager. Their role is to gain a genuine understanding of our customers' business needs and provide dedicated financial information and assistance.

We work together to achieve business success, no matter how simple or complex our customers' requirements. A combination of size, financial strength and wide ranging capability means we can deliver for our customers, whatever their business may be.

Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority, and entered on the Financial Services Register (Registration Number 122315).

Ulster Bank Limited. Registered in Northern Ireland. Registration Number R733. Registered Office: 11-16 Donegall Square East, Belfast BT1 5UB.